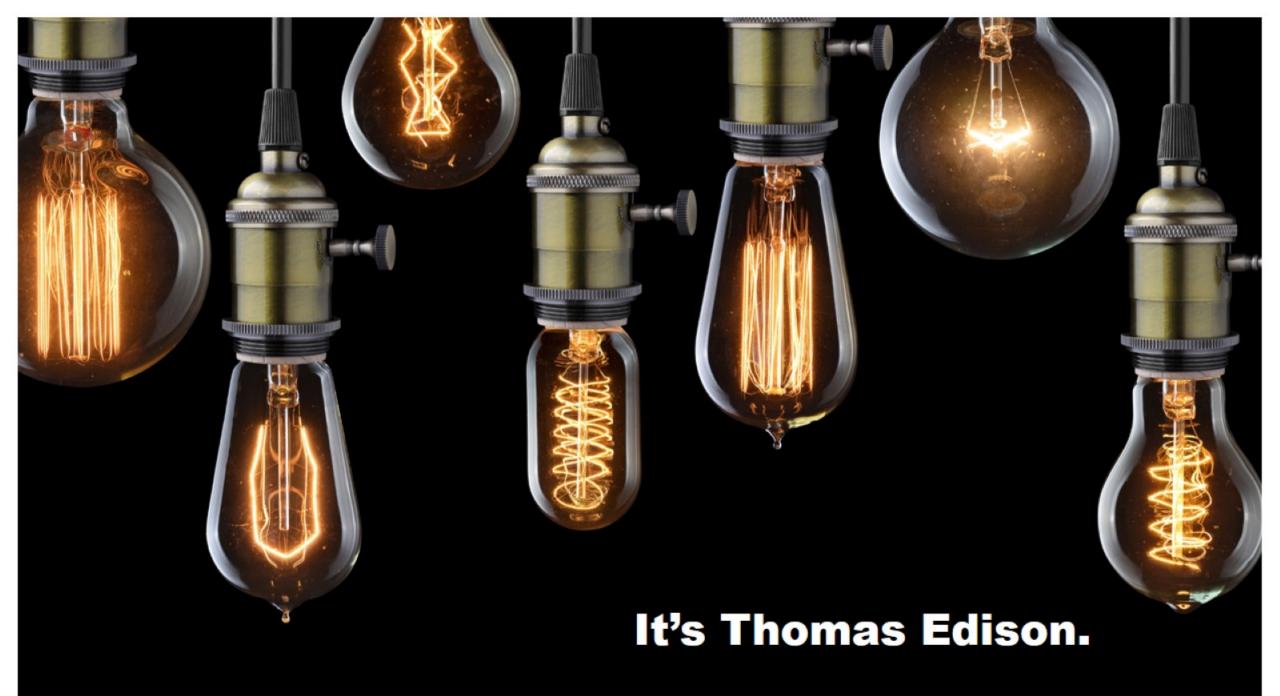




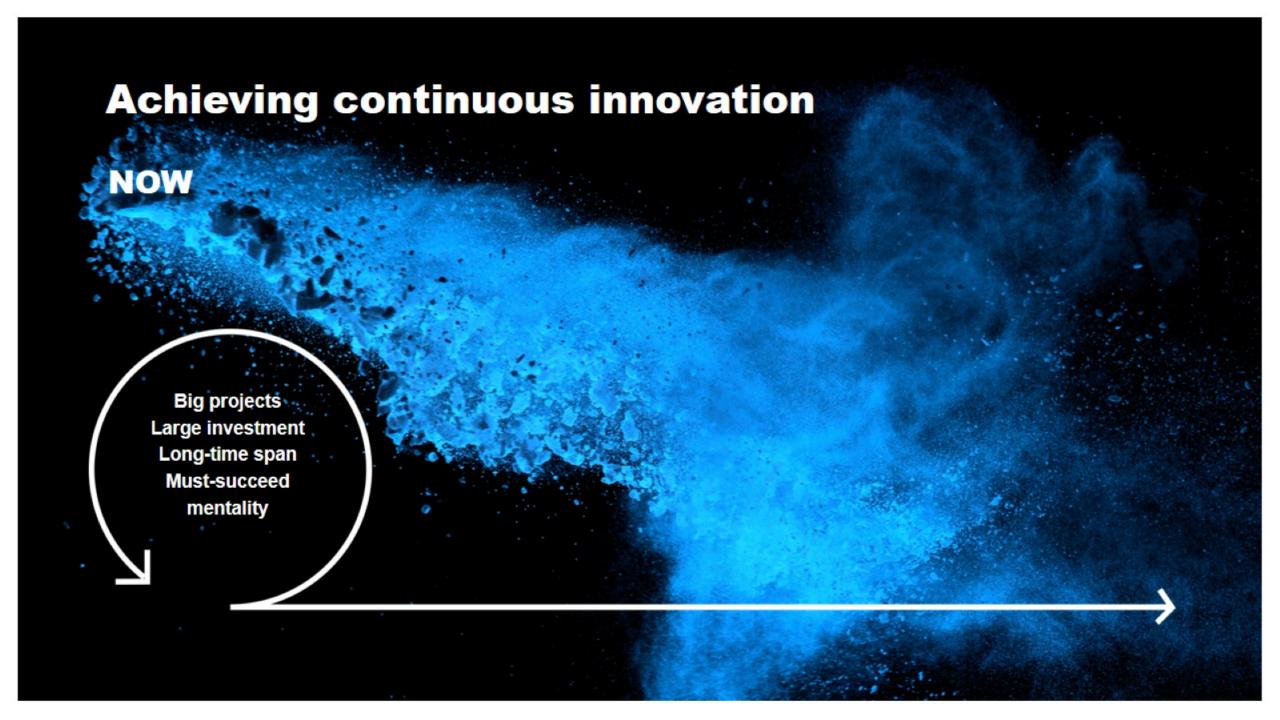
It's become a familiar story.

A young entrepreneur sells his first product for an enormous sum.

Next?







Achieving continuous innovation

NOW

Big projects

Large investment

Long-time span

Must-succeed

mentality

NEXT

Hundreds of transformations across the business

Fast-fail mentality

Smaller, iterative approaches

Shorter time spans

Achieving continuous innovation



GETTING TO NEXT

Speed is everything

Infrastructure must be abstracted as code

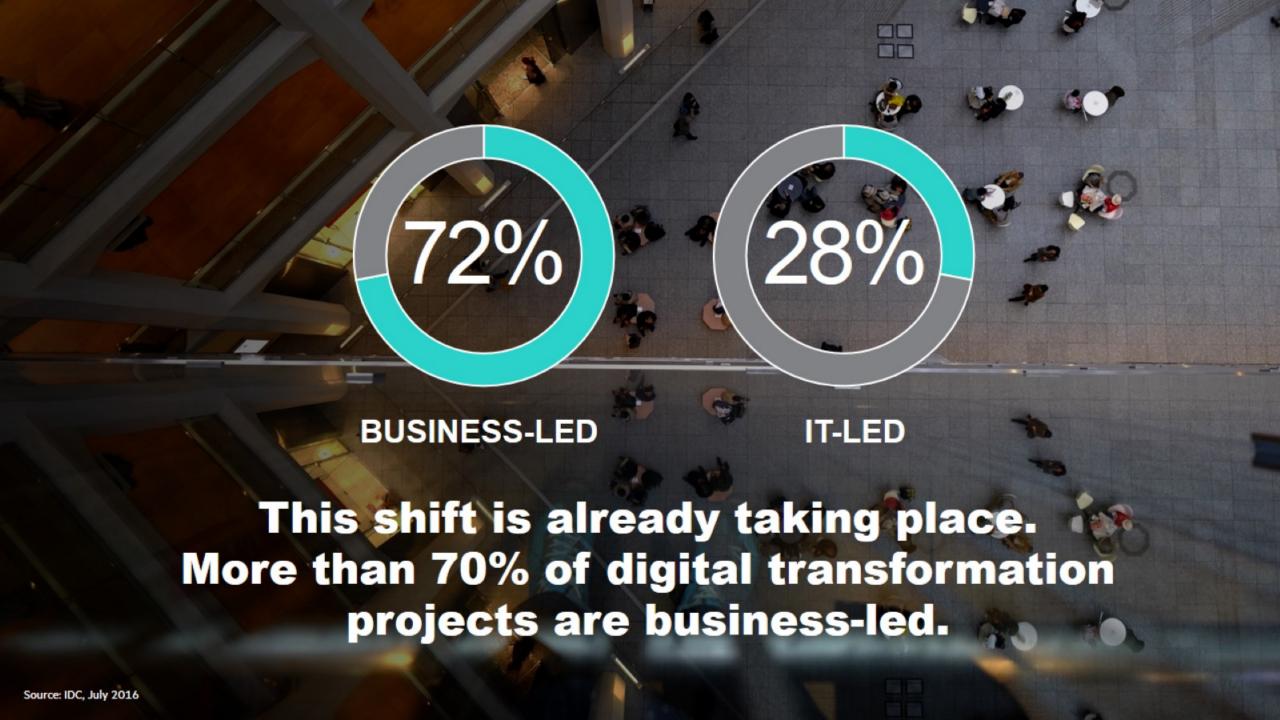
Containerization is required

Every enterprise will need a "right mix" of hybrid IT SHIFT

02

Giving rise to fearless innovators.

Transforming your business operations will involve more than just enterprise IT.





NOW

Enterprise IT leads

Develops applications for business groups

Giving rise to fearless innovators

NOW

Enterprise IT leads

Develops applications for business groups

NEXT

Manufacturing
Maintenance
Products
Customer experience
Supply chain
Support

Non-experts from business groups develop applications



Giving rise to fearless innovators

NOW

Enterprise IT leads

Develops applications for business groups

NEXT

Manufacturing
Maintenance
Products
Customer experience
Supply chain
Support

Non-experts from business groups develop applications

GETTING TO NEXT

Non-experts can innovate without worrying about security, quality and assurance, performance flexing with demand

Non-experts can easily create composable apps

Non-experts can insert APIs onto systems of record



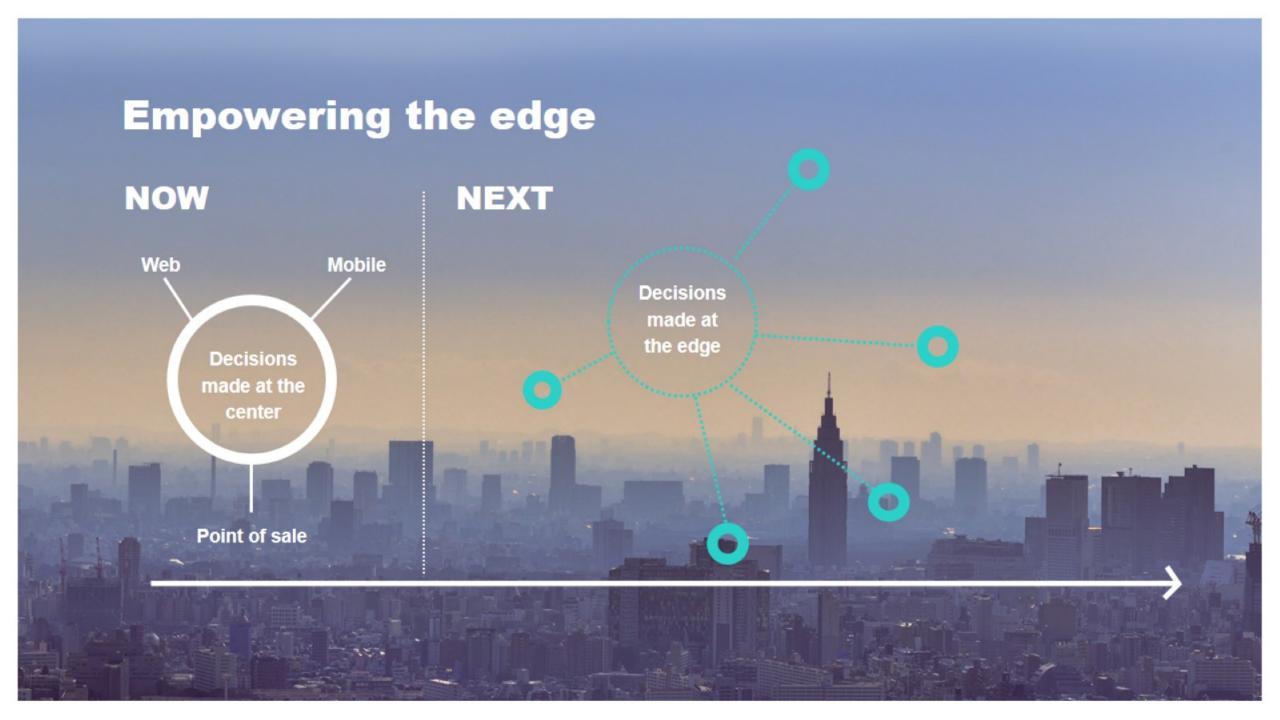
SHIFT

03

Going to the edge (and back).

Today, most enterprises send and analyze all their data at the center of their operations.

Empowering the edge NOW Web Mobile Decisions made at the center Point of sale



Empowering the edge GETTING TO NEXT NOW **NEXT Edge-optmized** compute Web Mobile Beacons and Wi-Fi geo-positioning **Decisions** made at Analytics of human and IoT data the edge **Decisions** made at the **Protection for** increased attack center surface Connected applications in anything and everything Point of sale

SHIFT

04

Advanced data science.

As with the democratization of development, we'll need to rethink our approach to data.



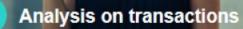
Advancing data science NOW **Analysis of transactions** occurs in the past

Advancing data science

NOW

Analysis of transactions occurs in the past





Advancing data science

NOW

Analysis of transactions occurs in the past

NEXT

Data from everywhere analyzed in real-time

Analysis on human data



GETTING TO NEXT

Data science that understands humans

Data science that isn't swamped by mass of Internet of Things (IoT) data

Data science platform that the business can play with



Analysis on transactions



Today, 60% of the typical IT budget goes toward "keeping the lights on."

Free up enterprise IT's capacity to innovate

Platform applications
that deliver for
continuous,
experimental
innovation

Analytics platform to accelerate time to insight and action

Platform to improve customer experiences at the Edge

